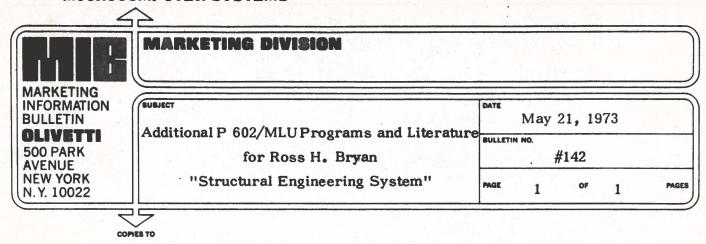
## MICROCOMPUTER SYSTEMS



All Computing Systems Sales Representatives
All Systems Sales Managers
All Agency Systems Coordinators
All P 602 Sales Agents

All Branch Managers All Regional Managers

Attached you will find two new programs for the above structural package:

109 - Column Load Analysis

161 - Moment Magnification Method ACI318-71

Please replace the relevant pages of your old documentation with these (current date appears on each page). A new index, systems description, and users list is also attached. Be sure to show each prospective customer pages 3 and 4 of the description.

Although two new programs have been added to the already extensive list, the software price for PACKAGE B remains at \$1195.00.

## Summary of MIBs on the Ross Bryan Package:

The following MIBs are currently available for this package:

# 79	7/12/72	Only for Demonstration programs and their documentation
# 106	12/20/72	All inclusive, except for systems description and index
# 115	1/24/73	All inclusive, except for systems description and index

The above three MIBs, combined with this one, will make up a complete current package for the Structural Engineering Market.

This new material from Ross H. Bryan provides problem solution exceeding anything now on the market by our competitors, at a lower cost.

## PACKAGES OR INDIVIDUAL PROGRAMS SOLD TO DATE

O. E. Olsen & Associates St. Petersburg, Florida

Vincent M. Boyce, Consulting Engineer Newark, Delaware

Mackel Associates, Engineers Los Angeles, California

Engineering Consultants Hutchison, Kansas

Lumsden & Williams Roanoke, Virginia

Lampman & Associates Sacramento, California

Justo Rivas Masso, Civil Engineer Caguas, Puerto Rico

John K. Parsons Phoenix, Arizona

Lopinot and Weber, Inc. Consultants St. Louis, Missouri

Norris A. Houk, Civil Engineer Soquel, California