

MICROCOMPUTER SYSTEMS

MIB MARKETING INFORMATION BULLETIN OLIVETTI 500 PARK AVENUE NEW YORK N. Y. 10022	MARKETING DIVISION		
	SUBJECT Additional P 602/MLU Programs and Literature for Ross H. Bryan "Structural Engineering System"	DATE May 21, 1973	BULLETIN NO. #142
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COPIES TO

All Computing Systems Sales Representatives
All Systems Sales Managers
All Agency Systems Coordinators
All P 602 Sales Agents

All Area Managers
All Branch Managers
All Regional Managers

Attached you will find two new programs for the above structural package:

109 - Column Load Analysis

161 - Moment Magnification Method ACI318-71

Please replace the relevant pages of your old documentation with these (current date appears on each page). A new index, systems description, and users list is also attached. Be sure to show each prospective customer pages 3 and 4 of the description.

Although two new programs have been added to the already extensive list, the software price for PACKAGE B remains at \$1195.00.

Summary of MIBs on the Ross Bryan Package:

The following MIBs are currently available for this package:

# 79	7/12/72	<u>Only for Demonstration programs and their documentation</u>
# 106	12/20/72	All inclusive, except for systems description and index
# 115	1/24/73	All inclusive, except for systems description and index

The above three MIBs, combined with this one, will make up a complete current package for the Structural Engineering Market.

This new material from Ross H. Bryan provides problem solution exceeding anything now on the market by our competitors, at a lower cost.

4/18/73

PACKAGES OR INDIVIDUAL PROGRAMS SOLD TO DATE

O. E. Olsen & Associates
St. Petersburg, Florida

Vincent M. Boyce, Consulting Engineer
Newark, Delaware

Mackel Associates, Engineers
Los Angeles, California

Engineering Consultants
Hutchison, Kansas

Lumsden & Williams
Roanoke, Virginia

Lampman & Associates
Sacramento, California

Justo Rivas Masso, Civil Engineer
Caguas, Puerto Rico

John K. Parsons
Phoenix, Arizona

Lopinot and Weber, Inc. Consultants
St. Louis, Missouri

Norris A. Houk, Civil Engineer
Soquel, California